

Head of Regulatory Affairs

ZURICH, SWITZERLAND
or home based (up to 1hr from Zurich.)



ARE YOU A REGULATORY PROFESSIONAL WHO IS:

- Solution oriented and creative
- Great at building authentic relationships
- Commercially minded
- Enjoys developing a strategy and hitting goals

Then we have a really unique opportunity for you!

A growing Swiss medical device consultancy is developing a new Regulatory Affairs business unit and is offering a unique opportunity for an experienced Regulatory professional to use their skills in a new way. This is a permanent position, offering stability, the opportunity to build something, and a role blending all the classic regulatory skills in a new context.

As Head of Regulatory Affairs your mission will be to set and implement the growth strategy for your own regulatory affairs business unit. The role's responsibilities covers 3 core areas:



- Define the business unit's annual goals in line with the company's overall vision
- Develop the hiring strategy for your new team along with associated milestones and timelines
- Hire, train and lead a team of regulatory consultants and empower them to reach their goals
- Report on and represent your business unit in leadership meetings and discussions with the CEO on KPIs, pipeline and overall business unit performance.



- Build and manage a pipeline of projects by proactively networking within the industry, in person and virtually, delivering webinars and attending relevant industry events
- Develop & implement strategies for new customer acquisition
- Identify potential opportunities for the introduction of new solutions to support the client's need



- Supporting "hands on" regulatory projects for customers on activities spanning the full lifecycle of a medical device: CE marking, New product introductions, regulatory strategy, PMS, and more
- Supporting with MDR/IVDR strategy and implementation
- Providing solutions and ad hoc consulting subject to the client's needs



WHY DOES ELEMED LOVE THIS OPPORTUNITY?

- This is a chance to build something and make your mark!
- No two days will be the same! This role offers a lot of variety and creativity.
- You'll be part of board meetings and have your voice and ideas heard by the CEO
- You will play a lead role in all projects related to regulatory affairs and have direct customer interaction.
- This role also offers a great salary and benefit package where you will benefit from a profit share of the business unit!

AS THE HEAD OF REGULATORY AFFAIRS YOU SHOULD HAVE :

- 7+ years experience in regulatory affairs, medical devices or diagnostics
- Commercial mindset & problem solving approach
- Leadership experience
- Fluent German & English

Be part of the future legacy of a growing business!

Interested in further conversation?



Please send your CV to elena@elemed.eu to arrange a confidential career discussion.