Regulatory affairs senior manager - International markets

Brussels, Belgium OR Grenoble, France

THE COMPANY

Do you want to be part of one of the world's biggest healthcare companies? With an extremely dynamic growth strategy, and great future prospects, this is for sure a company where you won't get bored!

This is an opportunity to join and have oversight of the biggest and best performing market segment for the company; which has enjoyed double digit growth in the last year. Due to this growth - a completely new role as Senior Manager Regulatory Affairs has been created. The goal; to lead a regulatory team of specialists and build strong relationships with the business units and commercial teams.

The Opportunity

You'll have the chance to manage and coach a team of 9 regulatory specialists, across two different countries. These specialists are the liaison between the different legal manufacturers, and local, country-specific registration specialists who are based in Middle East, African and CIS countries. This is a really interesting and challenging region, especially considering the far reaching impact of the EU MDR, which has a "ripple effect" into these international markets.

This is a brand new role, which you will have the chance to shape yourself from the beginning, giving you maximum impact! It's all about being able to prioritise multiple high profile requests, and managing multiple senior stakeholders from different regions.

If you are passionate about working with multiple cultures and enjoy collaborative environments, this is the career step for you!

In this brand new role you will:

- **Be responsible for supporting the implementation of the business strategy for the Business Unit within your region**
- **Implement a sound prioritization process in order to manage multiple requests from different stakeholders across different regions**
- **Take the lead to prioritize, organise and allocate members of your team to projects and tasks where support is needed**
- **Represent the regulatory function in determining and assessing the regulatory impact of projects led by either the business unit or the manufacturer, and implement sound strategies and actions to ensure regulatory compliance.**
- **Define and monitor key metrics to evaluate the progress of product registrations in different target regions**
- **Take a "partnership approach" and build relationships with commercial and business teams across the region to ensure success**
- **Coach, mentor, train and support your team of regulatory specialists. Looking at their key skills, you'll have the chance to identify their training needs and develop a regulatory specific training program**
- **Drive continuous improvement across existing regulatory processes for product launches and impact change assessments in your region, with the goal to make these simpler and more efficient**
- **Collaborate together with the regulatory affairs team manager for Europe to develop and drive the Regulatory Strategy across the whole of the EMEA region for the whole segment, (made up of 3 business units)**

Why not take the opportunity for a new challenge?

We are looking for strong leaders with a proven track record of success. If you are able to answer YES to the following points we'd love to hear from you!

1. **Educated to a minimum degree level in a Scientific discipline**
2. **Strong regulatory affairs experience with medical devices OR IVDs**
3. **More than 3 years experience managing a team who report to you directly. This can be; a team focussed on a particular country, region or business unit**
4. **Proven experience working with different cultures**
5. **An interest to learn about the MEA and CIS regulatory markets**

Please send your CV to hello@elemed.eu to arrange a confidential career discussion.